MENESES FALCONI
CONSULTANCY

Meneses Falconi Consultancy.

Independent guidance on custody, continuity and security.

The firm

Meneses Falconi Consultancy is an independent practice concerned with the custody of digital assets, with continuity of access when a person, a device or a location is lost, and with the security of the accounts on which both depend. It works with private clients, families and organisations. The practice was established in 2017 as FM Consulting and adopted its present name in November 2026. It is led by its founder, Felipe Meneses Falconi, who conducts every engagement personally.

The method

The firm's approach is drawn from engineering failure analysis. Each way in which an arrangement may fail is listed and scored for severity, likelihood and detection. The points at which a single event could cause total loss are removed. The result is then tested by the client before anything of value depends upon it. The firm regards an untested arrangement as an assumption, rather than a safeguard. Its motto is *Tested, not assumed.*

Independence

- The firm holds no client assets, keys or recovery phrases, and does not move client funds
- The firm expresses no view on what to buy, sell or hold, and offers neither forecasts nor market commentary
- The firm is remunerated solely by its clients. It accepts no commission from any maker, exchange or issuer, and neither pays nor accepts referral fees
- Each client performs every step personally and retains sole control throughout

Services

Custody of digital assets	The Self-Custody Programme. Custody Review. Inheritance Engagement. Annual Review and Recovery Drill
Continuity and security	Digital Security and Privacy Review. Continuity Review
Organisations and professionals	Custody for Businesses and Families. Briefing for advisers, lawyers and estate planners. Group education seminar

Every engagement begins with a 30-minute call, without charge, and a written plan at one fixed fee. No fee depends on the amount a client holds. The firm accepts its first clients under its present name from January 2027.

The founder

Felipe Meneses Falconi trained as an engineer and is an independent researcher. He has worked with hardware-wallet self-custody since 2016, and has conducted research into monetary systems and digital assets since 2017. He is a CFA Program candidate and the author of *The Architecture of Money* (Latitude Zero Press, December 2026).

Standing

The firm provides education and technical guidance. It is not a custodian, exchange, broker, investment adviser, law firm or tax adviser, and is neither licensed nor regulated as one. Nothing it says or writes constitutes investment, legal or tax advice.

Correspondence

contact@menesesfalconi.com · menesesfalconi.com. The firm corresponds only from the addresses listed on its website, and will never ask for seed words, private keys, PINs or passphrases.

Version 1.2, 27 November 2026.